

ADRIAN NICKLIN

18 Congleton Drive ● Abingdon ● Oxfordshire ● OX12 3QA
Telephone: 44 1869 XXXXXX ● e-mail: Adrian.nicklin@XXX.com

Materials Manager

Purchasing/ supplier development / logistics

A highly qualified materials management professional who offers a unique combination of project management and leadership skills within a technology lead environment. Has extensive experience providing strategic solutions in a global marketplace including e-procurement initiatives, Internet auctions and worldwide measurement systems. Proven ability to deliver innovative solutions in support of corporate goals and objectives. Accomplished team leader. Adept at managing a large and diverse team to deliver high levels of performance. Competently juggle multiple assignments while maintaining the highest standards of professionalism.

Areas of expertise include:

- supplier development
- inventory control
- project management
- negotiations & presentations
- strategic sourcing
- systems management

FLUID CONTROL SYSTEMS - Oxford, UK
Group Materials Manager (199X to present)
Purchasing Manager (Detroit, MI, USA)

19XX to present

Rapidly promoted to plan, direct and manage an integrated materials management strategy for all European activities, with full responsibility for personnel development, budgetary management, supplier quality assurance, logistics and e-procurement. Lead a team of 15 purchasing staff, 6 supplier quality assurance staff and 16 logistics staff and control a spend of \$1.2 billion. Highlights of achievements:

- **Staff Training:** Improved the logistical staffs knowledge of the supply base by arranging a series of meetings, presentations and training seminars with key suppliers. All purchasing staff educated to at least the CIPS foundation stage.
- **Financial:** Achieved year by year cost savings averaging 3.4 per cent since 19XX. Supplier PPM's have reduced year on year by an average of 8.9 per cent since 19XX. Inventory has been reduced by 37 per cent since 19XX with inventory turns now at 27 per annum.
- **E-Procurement:** Led a team who successfully implemented a global e-procurement strategy including an electronic Intranet based spend repository, global Internet auctions across key commodities, and a universal supplier measurement system.

MOTOR PRODUCTS - Bristol, UK
Purchasing Manager (19XX to 199X)
Senior Buyer (19XX-19XX)

19XX to 199X

In charge of purchasing and supply management functions of the automotive division of a mechanical motors company. Highlights of achievements:

- Implemented an ERP system including a management information reporting system for the purchasing department. The reporting tool helped to realize year on year savings of 7.2 per cent.
- Worked in collaboration with other divisions to implement a set of common systems and procedures including a vendor rating system and a common supplier sourcing process. Resulted in a supply base reduction of 45 per cent across all divisions.

Education & Professional Development

Oxford University - Oxford, UK
MBA in Purchasing & Supply (199X-199X)

Bristol College - Bristol, UK
CIPS Professional (19XX-19XX)

Actively participate in ongoing professional development. Recently completed a Contract Law Seminar (200X) and a Facilities Management Workshop (199X)

Technical Expertise

Software Applications - Microsoft Word, Excel, Access, MSIE
Operating Systems - AS400, Windows NT/98
